

For Six Month Period Ending **27 MAR 1984**
(Insert date)

Name of Registrant **Ruder Finn & Rotman, Inc.** Registration No. **1481**

Business Address of Registrant
**110 East 59th Street
New York, New York 10022**
I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

| | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

| | | |
|--------------------------|------------------------------|--|
| (1) Name | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

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U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION
MAR 27 10 42 AM 1984
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IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

| Name | Position | Date Connection Ended |
|--------------|----------|-----------------------|
| Jesse Rotman | Director | October 1, 1983 |

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☒ No ☐

If yes, furnish the following information:

| Name | Residence Address | Citizenship | Position | Date Assumed |
|----------------|--|-------------|----------|-------------------|
| Richard Rotman | 1120 Lake Shore Drive Chicago, Illinois 60611 | U.S. | Director | December 14, 1983 |

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

| Name | Position or connection | Date terminated |
|--------------------|------------------------|------------------|
| Timothy B. Benford | Employee | October 14, 1983 |

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☒ No ☐

If yes, furnish the following information:

| Name | Residence Address | Position or connection | Date connection began |
|----------------------|---|---------------------------|--------------------------|
| Janet P. Maizner | 6124 Rose Terrace Plantation, Florida 33317 | Affiliate | August 22, 1983 |
| Terry St. John | 2312 West Main Houston, Texas 77098 | Affiliate | August 19, 1983 |
| Justin Brook Newby | 1711 First Avenue New York, New York 10028 | Employee | September 7, 1982 |
| Forrest R. Mulvane | 11649 Sunshine Terrace Studio City, California 91604 | Employee | July 5, 1983 |
| Timothy B. Benford | 1464 Shippoorwill Way Mountainside, New Jersey 07092 | Employee | April 25, 1983 |
| Denise Gorant | 61 West 62nd Street New York, New York 10023 | Employee | June 2, 1980 |
| Margaret Pannettiere | 188-02 64th Avenue Fresh Meadows, New York 11365 | Employee | August 23, 1982 |
| Linda F. Polen | 1900 SW 75 Terrace Plantation, Florida 33317 | Affiliate | August 22, 1983 |

II--FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☒

No ☐

If yes, furnish the following information:

Name of foreign principal

Date of Termination

~~Portuguese Trade Commission~~
~~French Trade Mission~~

December 31, 1983
December 31, 1983

9. Have you acquired any new foreign principal¹ during this 6 month reporting period?

Yes ☒

No ☐

If yes, furnish following information:

Name and address of foreign principal

Date acquired

~~Government of Israel Investment Authority~~
350 Fifth Avenue
New York, New York 10118

November 23, 1983

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

~~Japan External Trade Organization~~
~~Israel Consul & Trade Commissioner~~
~~Jamaica Tourist Board~~
~~Fujitsu Limited~~

~~Nippon Telephone & Telegraph~~
~~Government of Bangladesh~~

III--ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

| | |
|------------------------------------|--------------|
| Japan External Trade Organization | - Schedule 1 |
| Israel Consul & Trade Commissioner | - Schedule 2 |
| Jamaica Tourist Board | - Schedule 3 |
| Fujitsu Limited | - Schedule 4 |
| Nippon Telephone & Telegraph | - Schedule 5 |
| Government of Bangladesh | - Schedule 6 |
| Portuguese Trade Commission | - Schedule 7 |
| Government of Israel | - Schedule 8 |

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
 Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

| <i>Date</i> | <i>From Whom</i> | <i>Purpose</i> | <i>Amount</i> |
|-------------|------------------------------------|----------------|---------------|
| | Japan External Trade Organization | - Schedule 9 | \$ 28,818.09 |
| | Israel Consul & Trade Commissioner | - Schedule 10 | 22,270.47 |
| | Jamaica Tourist Board | - Schedule 11 | 417,877.26 |
| | Fujitsu Limited | - Schedule 12 | 101,107.88 |
| | Nippon Telephone & Telegraph | - Schedule 13 | 86,332.14 |
| | Government of Bangladesh | - Schedule 14 | 17,200.00 |
| | Portuguese Trade Commission | - Schedule 15 | 136,048.00 |
| | French Trade Mission | - Schedule 16 | 70,102.20 |
| | Government of Israel | - Schedule 17 | 53,000.00 |

Total \$ 932,756.04

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

| <i>Name of foreign principal</i> | <i>Date received</i> | <i>Description of thing of value</i> | <i>Purpose</i> |
|--------------------------------------|--------------------------|--|----------------|
|--------------------------------------|--------------------------|--|----------------|

(over)

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS—MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

| <i>Date</i> | <i>To Whom</i> | <i>Purpose</i> | <i>Amount</i> |
|-------------|------------------------------------|----------------|---------------|
| | Japan External Trade Organization | - Schedule 18 | \$ 3,780.69 |
| | Israel Consul & Trade Commissioner | - Schedule 19 | 11,722.92 |
| | Jamaica Tourist Board | - Schedule 20 | 95,047.33 |
| | Fujitsu Limited | - Schedule 21 | 39,349.84 |
| | Nippon Telephone & Telegraph | - Schedule 22 | 40,113.40 |
| | Portuguese Trade Commission | - Schedule 23 | 24,418.51 |

 \$214,432.69

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

| <i>Date disposed</i> | <i>Name of person to whom given</i> | <i>On behalf of what foreign principal</i> | <i>Description of thing of value</i> | <i>Purpose</i> |
|--------------------------|---|--|--|----------------|
|--------------------------|---|--|--|----------------|

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

| <i>Date</i> | <i>Amount or thing of value</i> | <i>Name of political organization</i> | <i>Name of candidate</i> |
|-------------|-------------------------------------|---|------------------------------|
|-------------|-------------------------------------|---|------------------------------|

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches

☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____

21. What language was used in this political propaganda:

☐ English ☐ Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☐

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☒ No ☐
Exhibit B⁷ Yes ☒ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C.

If you have previously filed an Exhibit C², state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Abraham D. Peritz

Abraham D. Peritz

Treasurer

INTERNAL SECURITY
REC-100-100-100
APR 27 10 42 AM 1984
U.S. DEPARTMENT OF JUSTICE
CRIMINAL DIVISION

Subscribed and sworn to before me at 110 E. 59 St N.Y.

this 26TH day of APRIL, 19 84

GLADYS DARLINGTON
Notary Public, State of New York
No. 24-4878587
Qualified in Kings County
Certificate Filed in New York County
Commission expires March 30, 1986

Gladys Darlington

(Signature of notary or other officer)

²The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

RUDER FINN & ROTMAN, INCORPORATED
Schedule of Publications on Behalf of
JAPAN EXTERNAL TRADE ORGANIZATION
For Six Months Period Ended March 27, 1984

| <u>Description of Publication</u> | <u>By Whom Written, Edited or Prepared</u> | <u>By Whom Printed, Produced or Published</u> | <u>By Whom Distributed</u> |
|---|--|---|--------------------------------|
| Releases: | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |
| 1) "Trade Advice Service" Feb. 16, 1984 | | | |
| 2) "U.S. Japan High Tech" Jan. 30, 1984 | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |
| 3) "JETRO '84 WORLD FORECAST" Dec. 20, 1983 | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |

Describe fully all activities of Registrant during the period for or in the interest of each foreign principal.

During the six months, Ruder Finn & Rotman, Inc. was engaged in the following activities on behalf of Japan External Trade Organization.

1. General counseling on the improvement of Jetro publications. This includes consultation and advice concerning content, format, style, topics to be covered. This area also includes recommendations as to who should receive the publications.
2. Assistance to editors through provision of background information and news releases regarding Japan in general or specific Japanese business and economic aspects.
3. Following the general and trade media and advising the client on the general subject of Japanese-American trade. Monthly summaries of articles are prepared and furnished to the client.
4. Counseling and assistance in preparation of speeches given by the client to various groups.

Question #11
Schedule # 2
Page #1

During the six months, Ruder Finn & Rotman was engaged in the following activities on behalf of the Government of Israel Trade Center:

- 1) Providing general public relations counsel as necessary.
- 2) Introducing Trade Commissioner to members of U.S. press.
- 3) Arranging speaking engagements for Trade Commissioner before U.S. business groups.
- 4) Writing newsletters on opportunities for U.S. companies to invest in Israel (bi-monthly) and on U.S. economic conditions (monthly).

RUDER FINN & ROTMAN, INCORPORATED
 Schedule of Publications on Behalf of
 The Jamaica Tourist Board
 For Six Months Period Ended March 27, 1984

| <u>Description of Publication</u> | <u>By Whom Written Edited or Prepared</u> | <u>By Whom Printed, Produced or Published</u> | <u>By Whom Distributed</u> |
|--|---|---|--------------------------------|
| NEWS RELEASES: | RF&R | RF&R | RF&R |
| Staff Promotions | RF&R | RF&R | RF&R |
| Hotel News | RF&R | RF&R | RF&R |
| Events | RF&R | RF&R | RF&R |
| Updates on Tourism | RF&R | RF&R | RF&R |
| Trade Stories | RF&R | RF&R | RF&R |
| Tourism Backgrounders | RF&R | RF&R | RF&R |
| Feature Stories with Captions and Photos | RF&R | RF&R | RF&R |
| Press Kits | RF&R | RF&R | RF&R |

Describe fully all activities of Registrant during the period for or in the interest of each foreign principal.

During the six months beginning September 28, 1983 and ending March 27, 1984, Ruder Finn & Rotman was engaged in the following activities on behalf of the Jamaica Tourist Board through its offices in New York, Chicago, Los Angeles, Washington, D.C., Miami and Houston

- 1) Ongoing press relations and contact.
- 2) Consumer print and radio/television publicity.
- 3) Travel trade publicity.
- 4) Press trip activities and logistics.
- 5) Ongoing review of promotions proposals submitted directly to the Jamaica Tourist Board, as well as new promotions development internally.
- 6) Broadcast Communications activities in radio and television.
- 7) Tourism information gathering and dissemination.
- 8) Ongoing public relations counsel to the Jamaica Tourist Board and the Ministry of Tourism, in Kingston and Montego Bay, Jamaica, W.I., and to their offices in the United States in New York, Chicago, Los Angeles and Miami
- 9) Press conference to announce changes in Jamaican currency regulations that affect tourists.

RUDER FINN & ROTMAN, INCORPORATED
Schedule of Publications on Behalf of
Fujitsu Ltd.
For Six Months Period Ended March 27, 1984

| <u>Description of Publication</u> | <u>By Whom Written, Edited or Prepared</u> | <u>By Whom Printed, Produced or Published</u> | <u>By Whom Distributed</u> |
|--|--|---|--------------------------------|
| 1) Feedback From Fujitsu (Fall 1983) | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |
| 2) Feedback From Fujitsu (Winter 1984) | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |
| 3) Press release on 6-month earnings | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |

Describe Fully all activities of Registrant during the period for or in the interest of each foreign principal.

During the six months, Ruder Finn & Rotman was engaged in the following activities on behalf of Fujitsu Ltd.

- 1) Distribution of the 1983 Fujitsu Annual Report
- 2) Monthly distribution of What's Happening in Electronics.
- 3) Press opinion survey on Fujitsu's image.
- 4) Speech writing for a Fujitsu official on the company's research and development.
- 5) Monitoring the U.S. press.

RUDER FINN & ROTMAN, INCORPORATED
Schedule of Publications on Behalf of
NIPPON TELEGRAPH & TELEPHONE
For Six Months Period Ended March 27, 1984

| <u>Description of Publication</u> | <u>By Whom Written, Edited or Prepared</u> | <u>By Whom Printed, Produced or Published</u> | <u>By Whom Distributed</u> |
|--|--|---|--------------------------------|
| <u>Releases:</u> | | | |
| Nippon Telegraph & Telephone Now Accepting Applications for R&D on Speech Encoding Equipment | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |
| NTT to Purchase Telegram System Equipment | " | " | " |
| NTT to Host Free Seminar on Testing and Certification of Semiconductor Devices | " | " | " |
| NTT to Host Optical Communications Technology Symposium | " | " | " |
| Nippon Telegraph & Telephone Soliciting Applications for Digital Data Exchange Packet Sequence Display and Testing Equipment | " | " | " |
| Nippon Telegraph & Telephone Soliciting Applications for R&D on Digital Exchange Network Testing System Equipment | " | " | " |
| Nippon Telegraph & Telephone Soliciting Applications for R&D on Audiodocument and Speech Processing Equipment from U.S. Firms | " | " | " |
| NTTOPICS, Spring Issue, 1984 (Vol. Six) | " | " | " |
| NTTOPICS, Winter Issue, 1984 (Vol. Five) | " | " | " |

RUDER FINN & ROTMAN INCORPORATED
Schedule of Activities on Behalf of
NIPPON TELEGRAPH & TELEPHONE
For Six Months Period Ended March 27, 1984

Describe fully all activities of Registrant during the period for or in the interest of each foreign principal.

During the six months, Ruder Finn & Rotman was engaged in the following activities on behalf of Nippon Telegraph & Telephone.

1. Provided general PR counsel.
2. Arranged meetings between American editors & members of NTT New York Office.
3. Provided clipping service: Clipping articles of interest to NTT New York Office.
4. Participated in USTSA SEMINAR in St. Louis.
5. Prepared summary and evaluation of a Department of Commerce report on the US telecommunications industry.
6. Submitted a proposal for a press conference to announce U.S. contracts.
7. Prepared speech on Procurement Agreement
8. Arranged and attended a press sushi party in the New York Office.
9. Attended workshops on semiconductor symposiums in San Francisco and Boston.
10. Coordinated a farewell party in Boston for NTT Official.
11. Attended workshops on NTT Procurement in Ottawa, Canada.
12. Attended 1984 Hi-Tech Conference in Washington.



RUDER FINN & ROTMAN

Question # 11
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RUDER FINN & ROTMAN, INCORPORATED
Schedule of Publications on Behalf of
Commonwealth Secretariat/Bangladesh Export Promotion Bureau
For the Six Months Period Ended March 27, 1984

| <u>Description of Publication</u> | <u>By Whom Written, Edited or Prepared</u> | <u>By Whom Printed, Produced or Published</u> | <u>By Whom Distribute</u> |
|---|--|---|-------------------------------|
| <u>Releases:</u> | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |
| 1) Advertisement: Bangladesh Trade Fair 1983. | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |
| 2) Catalogue: Bangladesh Trade Fair 1983 | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |
| 3) Brochure: Bangladesh Trade Fair 1983 | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |
| 4) Poster: Bangladesh Trade Fair 1983 | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |



RUDER FINN & ROTMAN

Question # 11
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Describe fully all activities of Registrant during the period for or in the interest of each foreign principal.

During the six months, Ruder Finn & Rotman was engaged in the following activities on behalf of Commonwealth Secretariat/Bangladesh Export Promotion Bureau.

1. Established and staffed office in Houston for Bangladesh Trade Fair.
2. Designed and printed letterhead and envelopes for the Houston office of the Bangladesh Trade Fair.
3. Distributed brochure to 20,000 potential attendees.
4. Contacted select buyers and Houston government officials to invite them to the Fair (personal letters and phone calls).
5. Supervised set-up of the exhibition hall.
6. Staffed Fair for its entirety -- October 24-28, 1983.
7. Prepared and distributed poster advertisements of the Fair.
8. Created and printed name tags for exhibitors.
9. Designed, wrote and placed printed advertisements to promote the Fair. The advertisements appeared in the Houston Chronicle on October 6, 12 and 18, 1983; The Houston Post on October 5, 11, and 20, 1983; The Dallas Morning News on October 6, and 12, 1983; Houston Business Journal on October 10 and 17, 1983; Retail Home Furnishings on October 10 and 17, 1983; and the Wall Street Journal October 10, 1983.
10. Created catalogue of exhibitors at the Fair.
11. Developed a draft of a final report on the project.

RUDER FINN & ROTMAN INCORPORATED
Schedule of Activities on Behalf of
PORTUGUESE TRADE COMMISSION
For Six Months Ended March 31, 1983 *

Question 11
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Describe fully all activities of Registrant during the period for or in the interest of each foreign principal.

During the two months, October and November, 1983, Ruder Finn & Rotman was engaged in the following activities on behalf of the Portuguese Trade Commission.

- 1) Oct. 19, 1983 - Held Seminar and tasting for members of the Portuguese Wine Brotherhood and consumers at the Ritz-Carlton Hotel in Washington, D.C.
- 2) Coordinated media tour for National Director of the Portuguese Trade Commission in Washington, D.C. This included an interview with U.S. NEWS AND WORLD REPORT on October 20, 1983.
- 3) Nov. 1 1983 - Held wine tasting and luncheon for trade press at the Four Seasons restaurant in New York.
- 4) Assisted Carol Brock, wine writer for the DAILY NEWS, with her wine class that focused on Portuguese wines 11/3/83.
- 5) Held table wine and porto tasting at RF&R for wine writers from FORTUNE Magazine on November 3, 1983.
- 6) Nov. 9, 1983 - Held Portuguese table wine and Porto tasting for retailers in Houston at the Westin Oaks Hotel.
- 7) Nov. 10, 1983 - Held Portuguese Wine Tasting and luncheon for Dallas retailers at the Hyatt Regency Hotel.
- 8) Distributed booklets on Portuguese wine to distributors/importers as requested.

* Please note, during this six-month time period, we represented the Portuguese Trade Commission only for October and November.

RUDER FINN & ROTMAN INCORPORATED
Schedule of Publications on Behalf of
PORTUGUESE TRADE COMMISSION
For Six Months Ended March 31, 1983

| <u>Description of Publication</u> | <u>By Whom Written, Edited or Prepared</u> | <u>By Whom Written, Edited or Prepared</u> | <u>By Whom Written, Edited or Prepared</u> |
|---------------------------------------|--|--|--|
|---------------------------------------|--|--|--|

RELEASES:

| | | | |
|---|------|------|------|
| 1) Portuguese Wine Brotherhood Toasts Fall With Seminar On Porto Wine 10/19/83 | RF&R | RF&R | RF&R |
| 2) Porto: The Intriguing Fortified Wine From Portugal | RF&R | RF&R | RF&R |
| 3) 1983 Quality Vintage Year For Porto | RF&R | RF&R | RF&R |

FACT SHEETS:

| | | | |
|---|------|------|------|
| 1) Portuguese Wine Brotherhood Porto Tasting, The Ritz Carlton, Wash. D.C. 10/19/83 | RF&R | RF&R | RF&R |
| 2) Porto Tasting & Luncheon, The Four Seasons Press Tasting New York, 11/1/83 | RF&R | RF&R | RF&R |
| 3) Table Wine & Porto Tasting for Fortune Magazine & House of Burgundy, 11/3/83 | RF&R | RF&R | RF&R |
| 4) Portuguese Table Wine & Porto Tasting, The Westin Oaks, Houston 11/9/83 | RF&R | RF&R | RF&R |
| 5) Portuguese Wine Tasting & Luncheon The Hyatt Regency, Dallas, 11/10/83 | RF&R | RF&R | RF&R |

LEAFLET

| | | | |
|--------------------------------------|------|------|------|
| Table Wines of Portugal | RF&R | RF&R | RF&R |
| Portuguese Wines Gain Recognition | RF&R | RF&R | RF&R |



RUDER FINN & ROTMAN

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Schedule 8
Page #1

RUDER FINN & ROTMAN, INCORPORATED
Schedule of Publications on Behalf of
The Government of Israel
For Six Months Ended March 27, 1984

| <u>Description of Publication</u> | <u>By Whom Written, Edited or Prepared</u> | <u>By Whom Printed, Produced or Published</u> | <u>By Whom Distributed</u> |
|---|--|---|--------------------------------|
| White Paper: Necessity is the Mother of Innovation: Israel Turns to High Tech | Ruder Finn & Rotman | Ruder Finn & Rotman | Ruder Finn & Rotman |

During the past six months, Ruder Finn & Rotman was engaged in a public relations program on behalf of the Government of Israel.

The goal of this campaign is to increase attendance at the Jerusalem Economic Conference. Towards this end, we engaged in the following activities:

A. Direct mail

Approximately two thousand CEO's received invitations to the conference and other materials related to the event.

B. Research

A survey of Fortune 500 executives and others was undertaken to ascertain attitudes towards high tech R&D overseas. The results were distributed after March 27, 1984.

C. Information

A series of three white papers on high tech industries in Israel was produced. The first of these papers was distributed by March 27.

D. Publicity

We arranged interviews for Israel's Minister of Trade and Industry and Minister of Economic Coordination while they were in the United States.

Contacts with major media representatives were made to encourage long term features about Israel's high tech industries.

E. Presentation Kits

Easel-type presentation kits were designed and produced for Economic Ministry personnel in the U.S. These were not used during the reporting period.

RUDER FINN & ROTMAN, INC.

SCHEDULE OF EXPENSES FOR FUJITSU LIMITED

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| DATE | VENDOR | DESCRIPTION OF WORK DONE | AMOUNT |
|----------|---|---|----------|
| VARIOUS | RF & R DESIGN, INC. | PRINTING & ART CHARGES | 16858.11 |
| VARIOUS | PUBLIC RELATIONS PRODUCTION CO. INC. | REPRODUCTION, PRINTING, ADDRESSING, MAILING, PHOTOSTATS, ETC. | 10655.14 |
| 09/09/83 | WINDSOR TOTAL VIDEO | VIDEOCASSETTE SERVICES | 108.25 |
| 08/30/83 | HERTZ LEASING COMPANY | AUTO RENTAL | 56.89 |
| VARIOUS | BACON'S CLIPPING SERVICE | PRESS CLIPPING SERVICES | 1427.40 |
| VARIOUS | JAPAN SOCIETY | LUNCHEONS | 100.00 |
| VARIOUS | YOICHI NISHIDA | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 349.61 |
| VARIOUS | LOUISA MARTIN | TYPING SERVICES | 150.00 |
| VARIOUS | CHOICE DELIVERY SYSTEMS | MESSENGER SERVICES | 1378.75 |
| VARIOUS | POSTMASTER | POSTAGE | 1238.25 |
| 11/01/83 | WALL STREET JOURNAL | SUBSCRIPTION | 94.00 |
| VARIOUS | FEDERAL EXPRESS | DELIVERY SERVICES | 160.25 |
| VARIOUS | SKYLINE CREDIT RIDE INC. | CABFARES | 6.00 |
| VARIOUS | JASON HYLAND | WRITING SERVICES | 1730.00 |
| VARIOUS | CARL FOLTA | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 354.10 |
| VARIOUS | OCS AMERICA, INC. | SUBSCRIPTION TO JAPANESE NEWSPAPERS | 748.00 |
| VARIOUS | HERTZ COMMERCIAL LEASING | FACSIMILE MACHINE RENTAL | 284.45 |
| VARIOUS | BUSINESS WIRE | NEWSPAPER SERVICES | 175.00 |
| VARIOUS | RAPICOM | OFFICE SUPPLIES | 60.00 |
| VARIOUS | BROADCAST COMMUNICATIONS | VIDEOTAPE SERVICES | 425.00 |
| VARIOUS | NEW YORK TELEPHONE CO. | TELEPHONE CALLS | 1051.97 |
| VARIOUS | TECHNOLOGY TODAY | SUBSCRIPTION | 28.00 |
| VARIOUS | AMOS LANDMAN | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 53.30 |
| VARIOUS | RIDE FOR CREDIT, INC. | CABFARES | 11.20 |
| VARIOUS | CATHY APPEL | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 13.75 |
| VARIOUS | DAWN FREDERICK | EXTRA SECRETARIAL SERVICES | 87.54 |
| VARIOUS | WORD PROCESSING CENTER | PRINTING SPEECH | 287.50 |
| VARIOUS | WASHINGTON POST | SUBSCRIPTION | 300.05 |
| VARIOUS | USA TODAY | SUBSCRIPTION | 26.00 |
| VARIOUS | MONEY | SUBSCRIPTION | 25.95 |
| VARIOUS | FINANCIAL TIMES | SUBSCRIPTION | 420.00 |
| VARIOUS | TECHNOLOGY PUBLISHING CO. | SUBSCRIPTION | 28.00 |
| VARIOUS | SONNI EFRON | TRANSLATION SERVICES | 150.00 |
| VARIOUS | VIDEO MONITORING SERVICES OF AMERICA INC. | AUDIOCASSETTE SERVICES | 91.18 |
| VARIOUS | FLYNN'S BRISTOL STREETER | OFFICE SUPPLIES | 13.26 |
| VARIOUS | N.Y. FINANCIAL WRITERS ASSN. | TICKET TO FINANCIAL FOLLIES | 75.00 |
| VARIOUS | HICKORY HOUSE | LUNCHEON | 65.95 |
| VARIOUS | PACIFIC DIALOGUE | SUBSCRIPTION | 156.00 |
| VARIOUS | DONALD SPETNER | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 105.11 |

TOTAL

39349.84

RUDER FINN & ROTMAN, INC.

SCHEDULE OF EXPENSES FOR NIPPON TELEPHONE & TELEGRAPH

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| DATE | VENDOR | DESCRIPTION OF WORK DONE | AMOUNT |
|----------|---|--|----------|
| VARIOUS | RF & R DESIGN, INC. | PRINTING & ART SERVICES | 15181.15 |
| VARIOUS | HERTZ COMMERCIAL LEASING | FACSIMILE MACHINE RENTAL | 364.00 |
| VARIOUS | NEW YORK TELEPHONE CO. | TELEPHONE CALLS | 820.43 |
| VARIOUS | FROMM CLIPPING SERVICE | CLIPPING SERVICES | 651.53 |
| 11/16/83 | DAY'S TRAVEL SERVICE | AIRFARE | 493.00 |
| VARIOUS | CHOICE DELIVERY SYSTEMS | MESSENGER SERVICES | 942.00 |
| VARIOUS | POSTMASTER | POSTAGE | 539.39 |
| VARIOUS | DONALD SPETNER | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 2579.96 |
| VARIOUS | YOICHI NISHIDA | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 20.00 |
| VARIOUS | PUBLIC RELATIONS PRODUCTION CO., INC. | REPRODUCTION, PRINTING, ADDRESSING, MAILING, PHOTOSTATS, ETC. | 7772.25 |
| VARIOUS | RESEARCH & FORECASTS, INC. | DATABASE SEARCHES | 866.00 |
| 08/23/83 | KINTETSU INTERNATIONAL EXPRESS (U.S.A.) INC. | AIRFARE | 1224.00 |
| VARIOUS | CHURCHILL COMPUTER CORP. | ADDRESSING MAILGRAMS | 311.04 |
| VARIOUS | AD LINK, INC. | PHOTOGRAPHIC SERVICES | 10.00 |
| VARIOUS | LUCE PRESS CLIPPINGS | CLIPPING SERVICES | 2100.45 |
| VARIOUS | FEDERAL EXPRESS | DELIVERY SERVICES | 116.50 |
| VARIOUS | JAPAN SOCIETY, INC. | LUNCHEONS & SEMINARS | 38.33 |
| VARIOUS | WORD PROCESSING CENTER | PRESS & MAILING LIST LABELS | 2325.94 |
| VARIOUS | JAMES HANNAWALT | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 278.00 |
| VARIOUS | RICHARD WOODS | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 41.65 |
| 08/19/83 | BACON'S | SUBSCRIPTION | 54.00 |
| VARIOUS | VIDEO MONITORING SERVICES OF AMERICA, INC. | NEWS VIDEOS | 866.95 |
| VARIOUS | SCHWARTZ CLIPPING SERVICE | CLIPPING SERVICES | 101.00 |
| VARIOUS | SKYLINE CREDIT RIDE, INC. | CABFARES | 54.05 |
| 10/17/83 | CONFLICT OF VALUES SEMINAR | SEMINAR | 12.50 |
| VARIOUS | OCS AMERICA, INC. | SUBSCRIPTIONS | 740.70 |
| VARIOUS | RF & R OF WASHINGTON | PUBLIC RELATIONS SERVICES | 270.00 |
| VARIOUS | BROADCAST COMMUNICATIONS | VIDEOTAPE SERVICES | 223.00 |
| 12/19/83 | FORBES | SUBSCRIPTION | 36.00 |
| 11/17/83 | TECHNOLOGY ANALYSIS GROUP, INC. | SEMINAR | 900.00 |
| VARIOUS | ELIZABETH PEREZ | EXTRA CLERICAL SERVICES | 29.32 |
| VARIOUS | NEWSWEEK | SUBSCRIPTION | 30.50 |
| VARIOUS | WALL STREET JOURNAL | SUBSCRIPTION | 94.00 |
| VARIOUS | HFD | SUBSCRIPTION | 24.95 |
| | | TOTAL | 48113.40 |

RUDER FINN & ROTMAN, INC.

SCHEDULE OF EXPENSES FOR PORTUGUESE TRADE COMMISSION

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| DATE | VENDOR | DESCRIPTION OF WORK DONE | AMOUNT |
|----------|---|--|---------|
| VARIOUS | CITIGRAPHICS | ARTWORK & PRINTING | 3901.20 |
| VARIOUS | SKYLINE CREDIT RIDE, INC. | CABFARES | 50.35 |
| VARIOUS | MARY ELLEN CONROY | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 9.78 |
| VARIOUS | ELLIN GINSBURG | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 1648.36 |
| VARIOUS | BURRELLE'S PRESS CLIPPING SERVICE | CLIPPING SERVICES | 787.41 |
| VARIOUS | NEW YORK TELEPHONE CO. | TELEPHONE CALLS | 1417.26 |
| VARIOUS | WAGNER INTERNATIONAL PHOTO INC. | PHOTOGRAPHIC SERVICES | 29.93 |
| VARIOUS | FEDERAL EXPRESS | DELIVERY SERVICES | 1056.22 |
| 08/25/83 | MARLBOROUGH PRESS | PUBLICATIONS | 11.20 |
| 08/31/83 | THOM BAIRD PHOTOGRAPHY | PHOTOGRAPHIC SERVICES | 240.00 |
| VARIOUS | WORD PROCESSING CENTER | LETTERS & LABELS | 99.75 |
| VARIOUS | DAY'S TRAVEL SERVICE | AIRFARES | 1799.00 |
| VARIOUS | EASTERN AIRLINES CO. | AIRFARES | 130.00 |
| VARIOUS | BROADCAST COMMUNICATIONS | VIDEOTAPE SERVICES | 65.50 |
| 08/15/83 | FORT WORTH STAR-TELEGRAM | PHOTOPRINT OF ARTICLE | 1.00 |
| VARIOUS | SERVICE PARTY RENTAL CO. | SUPPLIES FOR WINETASTING | 334.55 |
| VARIOUS | CIRKER'S CITY CENTER WAREHOUSE INC. | STORAGE OF MATERIALS | 135.06 |
| 09/02/83 | 1983 CHART | COPY OF CHART | 1.00 |
| VARIOUS | CHOICE DELIVERY SYSTEMS | MESSANGER CHARGES | 848.68 |
| VARIOUS | POSTMASTER | POSTAGE | 726.73 |
| VARIOUS | PUBLIC RELATIONS PRODUCTION CO. INC. | REPRODUCTION, PRINTING, ADDRESSING, MAILING, PHOTOSTATS, ETC. | 5278.02 |
| VARIOUS | RF & R DESIGN, INC | ARTWORK | 69.00 |
| 09/26/83 | JOHN N. JACOBSON & SON, INC. | PRINTING OF NEWSLETTER | 487.13 |
| VARIOUS | CAPITOL FILMWORKS, INC. | FILM SUPPLIES | 340.00 |
| 10/25/83 | TOTAL AUDIO VISUAL SYSTEMS, INC. | RENTAL OF PRESENTATION SUPPLIES | 106.11 |
| 10/07/83 | WASHINGTON POST | BACKISSUE OF NEWSPAPER | 3.75 |
| 11/07/83 | PHILADELPHIA MAGAZINE | BACKISSUE OF NEWSPAPER | 11.25 |
| 11/01/83 | THE RESTAURANT REPORTER | SUBSCRIPTION | 36.00 |
| 10/14/83 | WOOLF LIST CO., INC. | MAILING LIST | 244.22 |
| 11/02/83 | COMPTON GOURMAND | LUNCHEON | 126.45 |
| VARIOUS | KATHLEEN DUNN | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 334.55 |
| VARIOUS | ANNE GREGG | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 315.66 |
| 09/27/83 | ROBERT KLEIN | PHOTOGRAPHIC SERVICES | 146.00 |
| 10/11/83 | WESTIN OAKS | DEPOSIT FOR WINE TASTING | 350.00 |
| 08/31/83 | THE MANDALAY FOUR SEASONS | HOTEL ROOM & WINE TASTING | 2454.51 |
| VARIOUS | PASQUALE B. IOCCA | WINETASTING SERVICES | 510.00 |
| 11/29/83 | VOGUE MAGAZINE | BACKISSUE OF MAGAZINE | 8.50 |
| VARIOUS | TIFFANY & CO. | ENGRAVING STATIONERY | 146.30 |
| 10/19/83 | JO HAWKINS | SPEECH AT WINETASTING | 150.00 |

TOTAL

24418.51

RUDER FINN & ROTMAN, INC.

AMOUNTS RECEIVED FROM JAPAN EXTERNAL TRADE ORGANIZATION

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| <u>DATE FUNDS RECEIVED</u> | <u>NAME OF FOREIGN PRINCIPAL FROM WHOM RECEIVED</u> | <u>PURPOSE</u> | <u>AMOUNT</u> |
|--------------------------------|---|----------------|-----------------------------|
| 10/25/83 | JAPAN EXTERNAL TRADE ORGANIZATION | EXPENSES | \$ 886.16 |
| 10/31/83 | JAPAN EXTERNAL TRADE ORGANIZATION | FEE | 2000.00 |
| 11/18/83 | JAPAN EXTERNAL TRADE ORGANIZATION | EXPENSES | 651.24 |
| 11/21/83 | JAPAN EXTERNAL TRADE ORGANIZATION | FEE | 2000.00 |
| 12/27/83 | JAPAN EXTERNAL TRADE ORGANIZATION | FEE | 2000.00 |
| 01/25/84 | JAPAN EXTERNAL TRADE ORGANIZATION | EXPENSES | 868.32 |
| 01/25/84 | JAPAN EXTERNAL TRADE ORGANIZATION | EXPENSES | 1000.00 |
| 01/25/84 | JAPAN EXTERNAL TRADE ORGANIZATION | EXPENSES | 1298.64 |
| 02/14/84 | JAPAN EXTERNAL TRADE ORGANIZATION | FEE | 2000.00 |
| 02/27/84 | JAPAN EXTERNAL TRADE ORGANIZATION | FEE | 2000.00 |
| 02/27/84 | JAPAN EXTERNAL TRADE ORGANIZATION | EXPENSES | 1613.73 |
| 03/20/84 | JAPAN EXTERNAL TRADE ORGANIZATION | EXPENSES | 12500.00 |
| | TOTAL FUNDS RECEIVED | | <u>\$ 28818.09</u> ===== |

RUDER FINN & ROTMAN, INC.

AMOUNTS RECEIVED FROM ISRAEL CONSUL & TRADE COMMISSIONER

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| <u>DATE FUNDS RECEIVED</u> | <u>NAME OF FOREIGN PRINCIPAL FROM WHOM RECEIVED</u> | <u>PURPOSE</u> | <u>AMOUNT</u> |
|--------------------------------|---|----------------|--------------------|
| 10/19/83 | ISRAEL CONSUL AND TRADE COMMISSIONER | EXPENSES | \$ 2151.18 |
| 10/19/83 | ISRAEL CONSUL AND TRADE COMMISSIONER | FEE | 1100.00 |
| 10/19/83 | ISRAEL CONSUL AND TRADE COMMISSIONER | FEE | 1100.00 |
| 11/18/83 | ISRAEL CONSUL AND TRADE COMMISSIONER | EXPENSES | 1243.11 |
| 12/30/83 | ISRAEL CONSUL AND TRADE COMMISSIONER | EXPENSES | 2261.24 |
| 12/30/83 | ISRAEL CONSUL AND TRADE COMMISSIONER | FEE | 1100.00 |
| 01/09/84 | ISRAEL CONSUL AND TRADE COMMISSIONER | FEE | 1100.00 |
| 01/27/84 | ISRAEL CONSUL AND TRADE COMMISSIONER | FEE | 1100.00 |
| 01/27/84 | ISRAEL CONSUL AND TRADE COMMISSIONER | EXPENSES | 1950.73 |
| 01/27/84 | ISRAEL CONSUL AND TRADE COMMISSIONER | EXPENSES | 2848.19 |
| 02/21/84 | ISRAEL CONSUL AND TRADE COMMISSIONER | EXPENSES | 2255.63 |
| 02/07/84 | ISRAEL CONSUL AND TRADE COMMISSIONER | FEE | 1100.00 |
| 03/01/84 | ISRAEL CONSUL AND TRADE COMMISSIONER | FEE | 1100.00 |
| 03/27/84 | ISRAEL CONSUL AND TRADE COMMISSIONER | EXPENSES | 1860.39 |
| | TOTAL FUNDS RECEIVED | | <u>\$ 22270.47</u> |

RUDER FINN & ROTMAN, INC.

AMOUNTS RECEIVED FROM JAMAICA TOURIST BOARD

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| DATE FUNDS RECEIVED | NAME OF FOREIGN PRINCIPAL FROM WHOM RECEIVED | PURPOSE | AMOUNT |
|------------------------|---|----------|-------------|
| 10/05/83 | JAMAICA TOURIST BOARD | FEE | \$ 5000.00 |
| 10/05/83 | JAMAICA TOURIST BOARD | FEE | 2500.00 |
| 10/05/83 | JAMAICA TOURIST BOARD | FEE | 2500.00 |
| 10/05/83 | JAMAICA TOURIST BOARD | FEE | 2500.00 |
| 10/05/83 | JAMAICA TOURIST BOARD | FEE | 2500.00 |
| 10/05/83 | JAMAICA TOURIST BOARD | FEE | 2500.00 |
| 10/05/83 | JAMAICA TOURIST BOARD | FEE | 2500.00 |
| 10/05/83 | JAMAICA TOURIST BOARD | FEE | 2500.00 |
| 10/05/83 | JAMAICA TOURIST BOARD | FEE | 2500.00 |
| 10/05/83 | JAMAICA TOURIST BOARD | FEE | 2500.00 |
| 10/21/83 | JAMAICA TOURIST BOARD | EXPENSES | 432.41 |
| 10/21/83 | JAMAICA TOURIST BOARD | EXPENSES | 70.00 |
| 10/21/83 | JAMAICA TOURIST BOARD | EXPENSES | 1720.90 |
| 10/21/83 | JAMAICA TOURIST BOARD | EXPENSES | 5109.22 |
| 10/06/83 | JAMAICA TOURIST BOARD | FEE | 65000.00 |
| 11/07/83 | JAMAICA TOURIST BOARD | EXPENSES | 13005.83 |
| 11/07/83 | JAMAICA TOURIST BOARD | EXPENSES | 8841.58 |
| 11/07/83 | JAMAICA TOURIST BOARD | EXPENSES | 2624.14 |
| 11/02/83 | JAMAICA TOURIST BOARD | FEE | 65000.00 |
| 11/07/83 | JAMAICA TOURIST BOARD | EXPENSES | 15000.00 |
| 12/22/83 | JAMAICA TOURIST BOARD | EXPENSES | 16955.00 |
| 12/27/83 | JAMAICA TOURIST BOARD | FEE | 65000.00 |
| 12/12/83 | JAMAICA TOURIST BOARD | EXPENSES | 2803.34 |
| 01/19/84 | JAMAICA TOURIST BOARD | EXPENSES | 10200.46 |
| 01/17/84 | JAMAICA TOURIST BOARD | EXPENSES | 1300.69 |
| 01/17/84 | JAMAICA TOURIST BOARD | EXPENSES | 612.85 |
| 01/17/84 | JAMAICA TOURIST BOARD | EXPENSES | 318.06 |
| 01/17/84 | JAMAICA TOURIST BOARD | EXPENSES | 141.20 |
| 01/17/84 | JAMAICA TOURIST BOARD | EXPENSES | 317.83 |
| 01/17/84 | JAMAICA TOURIST BOARD | EXPENSES | 818.23 |
| 01/17/84 | JAMAICA TOURIST BOARD | EXPENSES | 74.47 |
| 02/28/84 | JAMAICA TOURIST BOARD | EXPENSES | 44651.68 |
| 02/09/84 | JAMAICA TOURIST BOARD | FEE | 65000.00 |
| 02/02/84 | JAMAICA TOURIST BOARD | EXPENSES | 2712.17 |
| TOTAL FUNDS RECEIVED | | | \$417877.26 |

RUDER FINN & ROTMAN, INC.

AMOUNTS RECEIVED FROM FUJITSU LIMITED

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| <u>DATE FUNDS RECEIVED</u> | <u>NAME OF FOREIGN PRINCIPAL FROM WHOM RECEIVED</u> | <u>PURPOSE</u> | <u>AMOUNT</u> |
|--------------------------------|---|----------------|-----------------------------|
| 09/30/83 | FUJITSU LIMITED | EXPENSES | \$ 9123.33 |
| 10/26/83 | FUJITSU LIMITED | EXPENSES | 5773.78 |
| 10/26/83 | FUJITSU LIMITED | FEE | 8765.00 |
| 10/26/83 | FUJITSU LIMITED | EXPENSES | 4985.77 |
| 11/10/83 | FUJITSU LIMITED | FEE | 8765.00 |
| 12/12/83 | FUJITSU LIMITED | FEE | 8765.00 |
| 02/28/84 | FUJITSU LIMITED | FEE | 8765.00 |
| 02/28/84 | FUJITSU LIMITED | EXPENSES | 11683.98 |
| 02/09/84 | FUJITSU LIMITED | EXPENSES | 6355.93 |
| 03/22/84 | FUJITSU LIMITED | EXPENSES | 4237.35 |
| 03/22/84 | FUJITSU LIMITED | FEE | 8765.00 |
| 03/26/84 | FUJITSU LIMITED | FEE | 8765.00 |
| 03/26/84 | FUJITSU LIMITED | EXPENSES | 6357.74 |
| TOTAL FUNDS RECEIVED | | | <u>\$101107.88</u> ===== |

RUDER FINN & ROTMAN, INC.

AMOUNTS RECEIVED FROM NIPPON TELEPHONE & TELEGRAPH

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| DATE FUNDS RECEIVED | NAME OF FOREIGN PRINCIPAL FROM WHOM RECEIVED | PURPOSE | AMOUNT |
|------------------------|---|----------|-------------|
| 10/11/83 | NIPPON TELEPHONE & TELEGRAPH | EXPENSES | \$ 3906.46 |
| 10/19/83 | NIPPON TELEPHONE & TELEGRAPH | FEE | 7000.00 |
| 11/14/83 | NIPPON TELEPHONE & TELEGRAPH | EXPENSES | 4073.00 |
| 11/14/83 | NIPPON TELEPHONE & TELEGRAPH | EXPENSES | 2628.76 |
| 11/10/83 | NIPPON TELEPHONE & TELEGRAPH | FEE | 7000.00 |
| 12/30/83 | NIPPON TELEPHONE & TELEGRAPH | FEE | 7000.00 |
| 01/03/84 | NIPPON TELEPHONE & TELEGRAPH | EXPENSES | 5505.71 |
| 01/03/84 | NIPPON TELEPHONE & TELEGRAPH | EXPENSES | 5438.25 |
| 02/00/84 | NIPPON TELEPHONE & TELEGRAPH | EXPENSES | 10000.00 |
| 02/02/84 | NIPPON TELEPHONE & TELEGRAPH | EXPENSES | 1870.78 |
| 02/02/84 | NIPPON TELEPHONE & TELEGRAPH | EXPENSES | 4528.24 |
| 02/02/84 | NIPPON TELEPHONE & TELEGRAPH | FEE | 7000.00 |
| 03/19/84 | NIPPON TELEPHONE & TELEGRAPH | FEE | 7000.00 |
| 03/05/84 | NIPPON TELEPHONE & TELEGRAPH | FEE | 7000.00 |
| 03/05/84 | NIPPON TELEPHONE & TELEGRAPH | EXPENSES | 6300.94 |
| | TOTAL FUNDS RECEIVED | | \$ 86332.14 |

RUDER FINN & ROTMAN, INC.

AMOUNTS RECEIVED FROM GOVERNMENT OF BANGLADESH

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| <u>DATE FUNDS RECEIVED</u> | <u>NAME OF FOREIGN PRINCIPAL FROM WHOM RECEIVED</u> | <u>PURPOSE</u> | <u>AMOUNT</u> |
|--------------------------------|---|----------------|-----------------|
| 01/06/84 | GOVERNMENT OF BANGLADESH | FEE & EXPENSES | \$ 17200.00 |
| | TOTAL FUNDS RECEIVED | | <u>17200.00</u> |

RUDER FINN & ROTHMAN, INC.

AMOUNTS RECEIVED FROM PORTUGUESE TRADE COMMISSION

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| <u>DATE FUNDS RECEIVED</u> | <u>NAME OF FOREIGN PRINCIPAL FROM WHOM RECEIVED</u> | <u>PURPOSE</u> | <u>AMOUNT</u> |
|--------------------------------|---|----------------|----------------------|
| 10/06/83 | PORTUGUESE TRADE COMMISSION | FEE | \$ 17000.00 |
| 10/06/83 | PORTUGUESE TRADE COMMISSION | EXPENSES | 14327.81 |
| 10/06/83 | PORTUGUESE TRADE COMMISSION | FEE | 2458.50 |
| 10/06/83 | PORTUGUESE TRADE COMMISSION | FEE | 17000.00 |
| 10/06/83 | PORTUGUESE TRADE COMMISSION | EXPENSES | 28092.04 |
| 10/06/83 | PORTUGUESE TRADE COMMISSION | FEE | 922.00 |
| 01/19/84 | PORTUGUESE TRADE COMMISSION | EXPENSES | 5035.44 |
| 01/19/84 | PORTUGUESE TRADE COMMISSION | EXPENSES | 27400.68 |
| 01/19/84 | PORTUGUESE TRADE COMMISSION | EXPENSES | 5553.40 |
| 01/19/84 | PORTUGUESE TRADE COMMISSION | EXPENSES | 8258.13 |
| 03/14/84 | PORTUGUESE TRADE COMMISSION | FEE & EXPENSES | 10000.00 |
| | TOTAL FUNDS RECEIVED | | \$136048.00 ===== |

RUDER FINN & ROTMAN, INC.

AMOUNTS RECEIVED FROM FRENCH TRADE MISSION

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| <u>DATE FUNDS RECEIVED</u> | <u>NAME OF FOREIGN PRINCIPAL FROM WHOM RECEIVED</u> | <u>PURPOSE</u> | <u>AMOUNT</u> |
|--------------------------------|---|----------------|--------------------|
| 01/04/84 | FRENCH TRADE MISSION | FEE & EXPENSES | \$ 35000.00 |
| 02/22/84 | FRENCH TRADE MISSION | FEE & EXPENSES | 35102.20 |
| | TOTAL FUNDS RECEIVED | | <u>\$ 70102.20</u> |

RUDER FINN & ROTMAN, INC.

AMOUNTS RECEIVED FROM GOVERNMENT OF ISRAEL

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| <u>DATE FUNDS RECEIVED</u> | <u>NAME OF FOREIGN PRINCIPAL FROM WHOM RECEIVED</u> | <u>PURPOSE</u> | <u>AMOUNT</u> |
|--------------------------------|---|----------------|-----------------------------|
| 01/27/84 | GOVERNMENT OF ISRAEL | FEE | \$ 17000.00 |
| 02/27/84 | GOVERNMENT OF ISRAEL | FEE | 12000.00 |
| 03/19/84 | GOVERNMENT OF ISRAEL | FEE | 12000.00 |
| 03/19/84 | GOVERNMENT OF ISRAEL | FEE | 12000.00 |
| | TOTAL FUNDS RECEIVED | | <u>\$ 53000.00</u> ===== |

RUDER FINN & ROTMAN, INC.

SCHEDULE OF EXPENSES FOR JAPAN EXTERNAL TRADE ORGANIZATION

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| <u>DATE</u> | <u>VENDOR</u> | <u>DESCRIPTION OF WORK DONE</u> | <u>AMOUNT</u> |
|-------------|--|--|----------------|
| VARIOUS | PUBLIC RELATIONS PRODUCTION CO., INC. | REPRODUCTION, PRINTING, ADDRESSING, MAILING, PHOTOSTATS, ETC. | 1704.26 |
| VARIOUS | VIDEO MONITORING SERVICES OF AMERICA | VIDEOTAPES OF NEWS | 510.00 |
| VARIOUS | NEW YORK TELEPHONE CO. | TELEPHONE CALLS | 357.18 |
| VARIOUS | CHOICE DELIVERY SYSTEMS | MESSENGER SERVICE | 136.15 |
| VARIOUS | POSTMASTER | POSTAGE | 351.06 |
| 06/22/83 | CATHY APPEL | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 6.50 |
| 08/02/83 | CARL FOLTA | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 7.95 |
| VARIOUS | YOICHI NISHIDA | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 86.60 |
| 11/06/83 | BROADCAST COMMUNICATIONS | VIDEOTAPES OF NEWS | 60.00 |
| VARIOUS | RADIO TV REPORTS, INC. | VIDEOTAPES OF NEWS | 137.49 |
| 07/29/83 | AMOS LANDMAN | COPY OF BOOK | 15.50 |
| 12/19/83 | JASON HYLAND | WRITING OF NEWS RELEASE | 400.00 |
| | | TOTAL | <u>3780.69</u> |

RUDER FINN & ROTMAN, INC.

SCHEDULE OF EXPENSES FOR JAMAICA TOURIST BOARD

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| DATE | VENDOR | DESCRIPTION OF WORK DONE | AMOUNT |
|----------|---------------------------------------|---|----------|
| VARIOUS | KIMBERLY GRAPHICS | PRINTING SERVICES | 955.32 |
| VARIOUS | PUBLIC RELATIONS PRODUCTION CO., INC. | REPRODUCTION, PRINTING, ADDRESSING, MAILING, PHOTOSTATS, ETC. | 16096.31 |
| VARIOUS | MODERNAGE | PHOTOGRAPHIC SERVICES | 425.83 |
| VARIOUS | MULTIPLE PHOTOS, INC. | PHOTOGRAPHIC SERVICES | 32.34 |
| VARIOUS | LUCE PRESS CLIPPINGS | PRESS CLIPPING SERVICE | 1539.24 |
| 06/14/83 | RADIO TV REPORTS, INC. | VIDEOTAPES & AUDIOTAPES | 147.14 |
| VARIOUS | NEW YORK TELEPHONE CO. | TELEPHONE CALLS | 4863.87 |
| VARIOUS | RCA GLOBAL COMMUNICATIONS | TELEX CHARGES | 2770.87 |
| VARIOUS | XEROX | TELECOPIER CHARGES | 433.25 |
| VARIOUS | PACIFIC TELEPHONE CO. | TELEPHONE CALLS | 1080.89 |
| VARIOUS | GLOBAL CAR RENTAL | AUTOMOBILE RENTAL | 3267.00 |
| VARIOUS | SUSAN MCMAHUS | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 3569.72 |
| VARIOUS | ALBERT CHIODA | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 646.00 |
| VARIOUS | HAROLD BERGEN | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 195.06 |
| VARIOUS | TIMOTHY BENFORD | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 671.21 |
| VARIOUS | BYRON REIMUS | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 2382.01 |
| VARIOUS | JUSTIN NEWBY | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 66.74 |
| 07/28/83 | JACKIE GOLDSON | EXTRA CLERICAL SERVICES | 260.00 |
| VARIOUS | CHOICE DELIVERY SYSTEMS | MESSENGER SERVICE | 2136.30 |
| VARIOUS | ROCKET MESSENGER SERVICE | MESSENGER SERVICE | 698.30 |
| VARIOUS | POSTMASTER | POSTAGE | 2590.71 |
| VARIOUS | FEDERAL EXPRESS | DELIVERY CHARGES | 451.36 |
| VARIOUS | BIC PAC ISLAND COURIERS | DELIVERY CHARGES | 1513.00 |
| VARIOUS | OFFICIAL AIRLINES GUIDE | SUBSCRIPTION | 187.15 |
| 06/16/83 | TRAVEL DIGEST | SUBSCRIPTION | 9.00 |
| VARIOUS | SKYLINE CREDIT RIDE | CABFARES | 139.62 |
| VARIOUS | FLYNN'S BRISTOL STREETER | OFFICE SUPPLIES | 38.51 |
| 06/27/83 | BINGHAM-SIEGERT CO. | OFFICE SUPPLIES | 11.69 |
| VARIOUS | CREST STATIONERS | OFFICE SUPPLIES | 116.43 |
| VARIOUS | BROADCAST COMMUNICATIONS | VIDEOTAPE SERVICES | 2060.55 |
| VARIOUS | CAROL MULLIGAN | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 10.61 |
| VARIOUS | DENISE GORANT | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 207.49 |
| VARIOUS | ST. JOHN & ASSOCIATES | PUBLIC RELATIONS SERVICES & EXPENSES | 10975.28 |
| VARIOUS | MAIZNER & FRANKLIN | PUBLIC RELATIONS SERVICES & EXPENSES | 17920.70 |
| 09/08/83 | WILLARD CONVENTION PHOTO | PHOTOGRAPHIC SERVICES | 72.00 |
| 09/20/83 | CHARMIAN READING | PHOTOGRAPHIC SERVICES | 302.40 |
| VARIOUS | BERKEY K & L CUSTOM SERVICE | PHOTOGRAPHIC SERVICES | 402.13 |
| VARIOUS | VAN CHROMES CORP. | PHOTOGRAPHIC SERVICES | 58.80 |
| VARIOUS | ILLINOIS BELL TELEPHONE CO. | TELEPHONE CALLS | 1309.80 |
| VARIOUS | DAYS TRAVEL AGENCY | AIRFARES | 2657.00 |

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|----------|--------------------------------------|--|-----------------|
| VARIOUS | FOREST MULVANE | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 448.21 |
| VARIOUS | SHARON PETERS | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 779.68 |
| VARIOUS | SUZANNE BYRNES | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 81.77 |
| VARIOUS | AMANDA BADER | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 153.79 |
| VARIOUS | ANNE GREGG | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 31.87 |
| VARIOUS | LINDA VARNAI | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 32.00 |
| VARIOUS | ARCHER MESSENGER SERVICE | MESSENGER SERVICE | 476.51 |
| 08/30/83 | CHURCHILL COMPUTER CORP. | MAILGRAM INVITATIONS | 130.10 |
| VARIOUS | TRAVEL TRADE | SUBSCRIPTION | |
| VARIOUS | STEF'S EXPRESS LTD. | MESSENGER SERVICE | 10.00 |
| VARIOUS | WORD PROCESSING CENTER | PREPARATION OF LETTERS | 12.50 |
| VARIOUS | COMPLETE PRINTING | PRINTING POSTCARDS | 65.00 |
| VARIOUS | NEWS EVENTS PHOTO SERVICE, INC. | PHOTOGRAPHIC SERVICES | 798.00 |
| VARIOUS | PRO-LAB | PHOTOGRAPHIC SERVICES | 92.34 |
| VARIOUS | RAY REESE PHOTOGRAPHY | PHOTOGRAPHIC SERVICES | 207.06 |
| VARIOUS | PALLAS PHOTO LABS, INC. | PHOTOGRAPHIC SERVICES | 100.45 |
| VARIOUS | WINDSOR TOTAL VIDEO | VIDEOTAPE SERVICES | 61.70 |
| VARIOUS | METRO COMMUNICATIONS GROUP | MAT SERVICE | 990.40 |
| VARIOUS | HYATT HOTEL ON UNION SQUARE | HOTEL FOR A. CHIODA | 665.00 |
| VARIOUS | MARGARET PANETTIERE | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 37.65 |
| VARIOUS | JAYNE YOLLIN | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 22.87 |
| 06/14/83 | SARGE'S DELICATESSEN | LUNCHEON MEETING | 179.65 |
| VARIOUS | TAYLOR-CARLISLE BOOKSELLERS | BOOKS | 69.84 |
| VARIOUS | TV & RADIO CONTACTS | SUBSCRIPTION | 260.10 |
| VARIOUS | TRAVEL AGE WEST | SUBSCRIPTION | 25.00 |
| VARIOUS | TOM MATTHEWS PHOTO ASSOCIATES | PHOTOGRAPHIC SERVICES | 5261.10 |
| VARIOUS | RESEARCH & FORECASTS, INC. | DATA BASE SEARCH | 210.00 |
| VARIOUS | ADRIENE BLOCKER | EXTRA CLERICAL SERVICES | 131.91 |
| VARIOUS | WASHINGTON POST | SUBSCRIPTION | 39.00 |
| 11/11/83 | NEW YORK FINANCIAL WRITER'S ASSN. | TICKET TO FINANCIAL FOLLIES | 75.00 |
| 12/05/83 | AMERICAN MARKETING ASSN. | MARKETING CONFERENCE | 170.00 |
| VARIOUS | CARDLYN MULLIGAN | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 214.00 |
| VARIOUS | MARY KAYE | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 5.60 |
| | | TOTAL | <u>95047.33</u> |

RUDER FINN & ROTMAN, INC.

SCHEDULE OF EXPENSES FOR ISRAEL CONSUL & TRADE COMMISSIONER

FOR THE SIX MONTH PERIOD ENDED 3/27/84

| <u>DATE</u> | <u>VENDOR</u> | <u>DESCRIPTION OF WORK DONE</u> | <u>AMOUNT</u> |
|-------------|--|--|---------------|
| VARIOUS | PUBLIC RELATIONS PRODUCTION CO., INC. | REPRODUCTION, PRINTING, ADDRESSING, MAILING, PHOTOSTATS, ETC. | 9824.86 |
| VARIOUS | NEW YORK TELEPHONE CO. | TELEPHONE CALLS | 123.00 |
| VARIOUS | CHOICE DELIEVERY SYSTEMS | MESSSENGER SERVICE | 197.80 |
| VARIOUS | POSTMASTER | POSTAGE | 99.28 |
| VARIOUS | JILL TOTENBERG | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 675.48 |
| VARIOUS | RESEARCH & FORECASTS, INC. | SURVEYS & RESEARCH | 110.00 |
| VARIOUS | RF & R DESIGN, INC. | DESIGN OF BROCHURE | 617.98 |
| VARIOUS | U.S. INDUSTRIAL OUTLOOK | SUBSCRIPTION | 12.00 |
| 12/14/83 | BROADCAST COMMUNICATIONS | VIDEOTAPES OF NEWS | 55.00 |
| VARIOUS | DEBORAH HEPWORTH | OUT OF POCKET CABFARES, MAGAZINES, ETC. | 7.52 |
| | | TOTAL | 11722.92 |

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